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Thursday, September 8, 2011

Position Management: The table shows how the Model Farm is positioned at this time. Individual recommendations may vary.

		2010 Crop	2011 Crop	2012 Crop
	Corn	100% sold with basis set	50% sold HTA	30% sold HTA
	Soybeans	100% sold with basis set	50% sold HTA	20% sold HTA
ıΓ	Wheat	100% sold with basis set	50% sold HTA	none

Next Major USDA Reports: Monday September 12, 2011 WASDE & Crop Production;

Friday September 30, 2011 Quarterly Grain Stocks

Hedge: a means of protection against something, especially a means of guarding against financial loss

Speculate: to form a conjecture on the basis of incomplete facts or information, to engage in financial transactions that have an element of risk.

Market Talk The trade continues to receive mixed data on corn yield from nearly every analyst that makes a projection. Yesterday's early corn yield estimates ranged from 151 bushels per acre all the way down to 143.3 bushels per acre. One reason for these wide arrays of estimates is different methods of collecting data, which range from field walking to satellite imagery. Also, some firms are predicting what the field will yield at its current state, and others are trying to predict final yield.

Since 1975 when USDA's Aug yield estimate has been lower than the July estimate, as was this year, the trend is for lower yield estimates in September. For corn, in the 19 years that Aug was lower than July, the Sept estimates was lower 12 times. For soybeans, in the 18 years that the Aug estimate was lower than July, USDA's Sept estimated yield was lower 14 times.

Trend Adjusted APH is a New Crop Insurance Pilot Program: Just approved last week for 2012, producers will have the ability to utilize a new Pilot program that will be available in 14 states called "Trend Adjusted APH" for corn and soybeans. It is designed for situations where a producer's yearly yield has exceeded their APH history. RMA will publish a county trend adjust number that more accurately reflects long term trends that can be used for a producers yield for certain years. It would apparently work similar to a plug yield for those who qualify allowing for an additive upward adjustment to yields that reflect the long term trend. Producers with at least 1 year of production history are eligible to use 1, 2, 3 or 4 years of actual history will be allowed to use 25%, 50%, 75% or 100% increments, respectively, of the difference between their APH and the adjusted trend yields. The newly established trend yield cannot exceed the producer's highest actual yield from their historical data base. We will have more information once RMA releases it to the crop insurance companies. **Please keep us in mind for your 2012 crop insurance needs.**

Corn S&D Table: The table shows a couple of alternative lower yields for this year's 2011/12 crop. Average of trade estimates is for a yield of 148.4 and a carry out of 636 million bushels for 2011/12.

	U.S. Cor	rn Supply /	Demand (m	b)					
			•		Aug	Aug	Alt 1	Alt 2	Early
	USDA	USDA	USDA	USDA	USDA	USDA			Look
	06/07	07/08	08/09	09/10	10/11	11/12	11/12	11/12	12/13
Planted	78.3	93.6	86.0	86.5	88.2	92.28	92.28	92.28	92.0
Harvested	70.6	86.5	78.6	79.6	81.44	84.41	84.41	84.41	84.81
% Harvested	90.2%	92.4%	91.4%	92.0%	92.17%	91.47%	91.47%	91.47%	92.18%
Yield	149.1	151.1	153.9	164.7	152.8	153.0	151.0	148.0	157.0
Carryin	1,967	1,304	1,624	1,673	1,708	940	940	940	714
Production	10,535	13,074	12,092	13,110	12,447	12,914	12,745	12,492	13,314
<u>Imports</u>	<u>13</u>	<u>18</u>	<u>13</u>	9	<u>30</u>	<u>20</u>	<u>20</u>	20	11
Supply	12,515	14,396	13,729	14,792	14,185	13,874	13,705	13,452	14,039
Feed	5,598	6,002	5,246	5,159	5,000	4,900	4,900	4,900	5,000
Seed, Food, Ind	3,488	4,345	4,953	5,938	6,420	6,510	6,510	6,510	6,400
Ethanol Use	2,117	3,000	3,677	4,568	5,020	5,100	5,100	5,100	5,000
Exports	2,125	2,425	1,858	1,987	1,825	1,750	1,750	1,750	1,800
Demand	11,211	12,772	12,056	13,084	13,245	13,160	13,160	13,160	13,200
Carryout	1,304	1,624	1,673	1,708	940	714	545	292	839
CO/Use	11.6%	12.7%	13.9%	13.1%	7.1%	5.4%	4.1%	2.2%	6.4%
CO/Days Use	42	46	51	48	26	20	15	8	23
Price	\$ 3.04	\$ 4.20	\$ 4.06	\$ 3.55	\$ 5.20	\$ 6.20			
range				. 1 . 1	\$ 5.30	\$ 7.20			

The 1960-2010 trend yield for this year is 157.3 bushels/acre. The trend yield for 1996-2010, a period which corresponds with biotech corn traits and fits the biases of optimists better than does the longer term trend, is 161.3 bushels per acre. Of concerning for this year is USDA's estimate that 21% of this year's corn acres are in poor or very poor condition where only 11% rated in those bottom two categories in 2010.



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Soybean S&D Table: The table shows a couple of alternative lower yields for this year's 2011/12 crop. The average of trade estimates is for a 2011/12 yield of 41.0 and a carry out of 152 million bushels.

	U.S. Soyl	bean Supply	/ Demand (r	nb)					
			,	,	Aug	Aug	Alt 1	Alt 2	Early
	USDA	USDA	USDA	USDA	USDA	USDA			Look
	06/07	07/08	08/09	09/10	10/11	11/12	11/12	11/12	12/13
Planted	75.5	64.7	75.7	77.5	77.7	75.0	75.0	75.0	76.0
Harvested	74.6	62.8	74.6	76.3	76.6	73.81	73.81	73.81	75.16
% Harvested	98.8%	97.1%	98.6%	98.5%	98.80%	98.41%	98.41%	98.41%	98.90%
Yield	42.7	41.7	39.7	44.0	43.5	41.4	41.0	40.0	43.4
Carryin	449	574	205	138	151	230	230	230	155
Production	3,187	2,676	2,967	3,359	3,329	3,056	3,026	2,952	3,262
Imports	<u>10</u>	<u>10</u>	13	<u>15</u>	<u>15</u>	<u>15</u>	<u>15</u>	<u>15</u>	15
Supply	3,646	3,260	3,185	3,512	3,495	3,301	3,271	3,198	3,432
Crush	1,806	1,802	1,662	1,752	1,645	1,635	1,635	1,635	1,650
Exports	1,118	1,150	1,283	1,498	1,495	1,400	1,400	1,400	1,500
Seed	78	94	95	90	87	90	90	90	92
Residual	70	9	6	21	38	21	21	21	24
Demand	3,072	3,055	3,047	3,361	3,265	3,146	3,146	3,146	3,266
Carryout	574	205	138	151	230	155	125	52	166
CO/Use	18.7%	6.7%	4.5%	4.5%	7.1%	4.9%	4.0%	1.6%	5.1%
CO/Days Use	68	25	17	16	26	18	15	6	19
Price	\$ 6.43	\$ 10.15	\$ 9.97	\$ 9.59	\$ 11.35	\$ 12.50			
range						\$ 14.50			

Outside Markets:

U.S. Dollar Index 75.850 +0.284 +0.386 Euro FX 1.39950 -0.00940 -0.676 Ethanol Futures Oct 11 2.809p CRB CCI Index 649.00p +2.00 +0.316 Canadian Dollar 1.01460 +0.00050 +0.05% Gasoline RBOB (E) Oct 11 2.9080p Cold 1854.7 +0.05 +2.23% Japanese Yen 1.20400 +0.0070 +0.05% Diesel Gulf (ULSD) Oct 11 3.1156s	-0.007 +0.0854 +0.0658
CRE CCI INDEX 049.000 +2.00 +0.31% Caracteria Dollar 1.01400 +0.00030 +0.0030 Discal Out (ILLC) Oct 44 2.4450c	
Discol Culf (III PD) Oct 11 2 11FC	+0.0658
Gold 1854.7 +40.5 +2.23% Japanese Yen 1.29400 +0.00070 +0.05% Diesei Guir (U.S.D.) Oct 11 3.11508	
Silver 42.200 +0.628 +1.51% Australian Dollar 1.06080 -0.00240 -0.23% Heating Oil (E) Oct 11 3.0756p	+0.0654
DJIA 11415p +287 +2.58% Chinese Renminbi 0.156600 +0.000110 +0.07% Crude Oil Brent (E) Oct 11 115.58	-0.22
S&P 500 Index 1187.60 -11.40 -0.95% Mexican Peso 0.080000 -0.000200 -0.25% Natural Gas (E) Oct 11 3.940p	+0.002
Nasdag 100 2206.50 -15.50 -0.7% 1-Month Libor 99.7800 +0.0125 +0.01% Polypropylene Oct 11 0.8625s	0.0000
Russell 1000 Growth 563,10p +15,60 +2,85% T-Bond 141-20 +0-28 +0.62% Polyethylene Oct 11 0.6100s	0.0000
MSCI EMI Index 1006.20 -20.70 -2.02% 3-Month T-Bill 992.7000s 0.0000 - RME Biodiesel Sep 11 1501.727p	+20.682
Nikkei 225 8770.00 -95.00 -1.07% 5-Year T-Note 123-265 +0.2.5 +0.13% Coal Futures Oct 11 75.15p	+0.10
Brazilian Real 0.59995s +0.00145 +0.24% 10-Year T-Note 131-065 +0-100 +0.24% Uranium Sep 11 50.45p	0.00

Brazilian Real 0.59995	S +0.00145 +0	0.24% <u>10-feat 1-Note</u>	131-00	5 +0-100	+0.24% <u>Oranium</u>	<u>3ep 11</u>	30.43p 0.00			
Weather										
Cer	tral Illinois:			Central Iowa:						
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South Central Minnesota: Central Indiana:										
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P Cloudy Sunny Sunny Sunny				ew Showers Sct T-Storms		Sunny M Sunny	Sct T-Storms P Cloudy			
83° 56° 87° 58° 86° 59° 86° 62°				70° _{57°} 78° _{58°}		76° 55° 78° 57°				
8-14 Day Temp	8.	-14 Day Precipita	ation	Current F	Radar	Last 24 hr	Precip			
		A M SS M								



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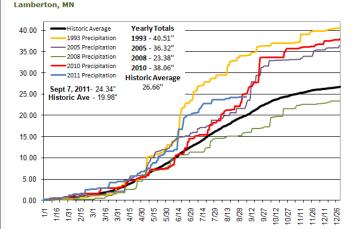
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Official Weather Station -2011

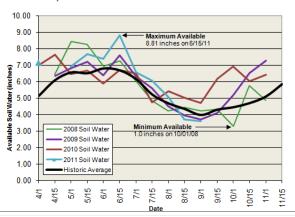
SW Research and Outreach Center University of Minnesota Lamberton, MN 56152

2005-2011 Yearly Precipitation Totals vs. Historic Average Southwest Research and Outreach Center



2008-2011 Soil Water vs. Historic Average

Historic Average (1966 - 2010) Southwest Research & Outreach Center Lamberton, MN



Corn: Morning: Sept 11 Corn is at \$7.37, up ½ cents, Dec 11 Corn closed at \$7.45 ¼, down 2 ¾ cents, Mar 11 corn closed at \$7.58, down 2 ¾ cents, July 12 Corn is at \$7.69, down 3 cents,

Yesterday's Close: Sep 11 Corn closed at \$7.36 ½, down 10 ¼ cents, Dec 11 Corn closed at \$7.48, down 7 ¾ cents, Mar 12 Corn closed at \$7.60 ¾, down 7 ½ cents Dec 12 Corn closed at \$6.63 ¾, down 2 cents

Corn futures closed lower, weighed by nearing harvest and demand concerns with underlying support from concerns about supply. The corn crop has continued to deteriorate according to the USDA weekly Crop Progress report. Prices slowed the upward momentum over the last week trading mainly sideways. We could see more of that heading into the monthly Supply/Demand report coming out Monday as traders get in position ahead of the report. Analysts average trade estimate for Corn production is 12.554 billion bushels with an average yield estimate of 149.2 BPA. Export sales will be out Friday instead of Thursday because of the Labor Day holiday. Above normal temperatures are in the forecast for states west of the Missouri River with rains normal to below normal with the exception of the east coast and south west. End user supplies are said to be adequate heading into harvest, which is just around the corner in the major production states.

Soybean Complex: Morning: Sept 11 Soybeans closed at \$14.12, up 1 cents, Nov 11 Soybeans closed at \$14.13, down 7 ¾ cents, Jan 11 Soybeans closed at \$14.23 ¼, down 8 ¼ cents, Jul 12 Soybeans closed at \$14.39 ¼, down 5 ¼ cents,

Yesterday's Close: Sep 11 Soybeans closed at \$14.11, down 2 ½ cents, Nov 11 Soybeans closed at \$14.20 ¾, down 1 ¾ cents, Jan 12 Soybeans closed at \$14.31 ½, down ¾ cent, Nov 12 Soybeans closed at \$13.90, up 4 cents, Sep 11 Soybean Meal closed at \$367.20, down \$1.10, Sep 11 Soybean Oil closed at \$58.18, up \$0.62

Soybean futures closed mildly lower. Crop condition ratings deteriorated a point from last week. Stats Canada canola stocks as of July 31st were at the five year average at 1.828 MMT and above trade estimates that ranged from 0.70 to 1.300 MMT but below a year ago by .44 MMT. The USDA will publish the monthly Supply/Demand report Monday. Analyst average estimate is for a 3.032 billion bushel crop with an average yield estimate of 41.1 BPA. Crude oil was sharply higher along with the stock market ahead of the president's speech on economic stimulus.

Wheat: Morning: Dec 11 CBOT Wheat closed at \$7.47 ½, down 4 cents, Dec 11 MGEX Wheat is at \$9.22 ¼, down 4 ¼ cents Yesterday's Close: Sep 11 CBOT Wheat closed at \$7.14 ¾, down 1 ½ cents, Sep 11 KCBT Wheat closed at \$8.42, down 4 cents, Sep 11 MGEX Wheat closed at \$9.64 ¼, down 6 ¾ cents

Wheat futures started the day higher but closed mildly lower. The US was skipped in the Egyptian wheat tender which weighed on the market. Stats Canada published the grain stocks statistics as of July 31st today adding pressure to the market. Wheat stocks were 7.189 MMT, down 8.2% from the previous year on that date but wheat stocks were above the trade estimates that ranged from 5.5 to 6.8 MMT. Most of the decrease was for on farm stocks with little change indicated in Commercial stocks. Durum wheat showed the largest decline with stocks falling to 1.583 MMT from 2.708 in 2010 for July 31st near the upper end of trade estimates. The USDA will publish the monthly WASDE report Monday, September 12th.



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Minhesota West Ag Services

Cattle: Yesterday's Close: Oct 11 Cattle closed at \$117.650, up \$0.675, Dec 11 Cattle closed at \$118.700, up \$0.425, Feb 12 Cattle closed at \$121.650, up \$0.350, Sep 11 Feeder Cattle closed at \$133.925, up \$0.125 Oct 11 Feeder Cattle closed at \$134.800, up \$0.325 Nov 11 Feeder Cattle closed at \$136.125, up \$0.525

Cattle futures closed moderately higher. Cash business has yet to seriously develop. Feedlots are asking \$115 to \$116 which is about \$2 below futures currently. Pasture conditions continue to deteriorate in the U.S. with ratings at 33 a drop of 3 points from last week and 12 points lower than the five year average. Feeder cattle are trading higher but seasonally reach their price peak in August and decline into the end of the year. Herd rebuilding in Australia is increasing on improved pasture conditions with producers holding cows off the market for breeding which will limit slaughter. Boxed beef prices were mixed. Choice beef was down \$0.30 and Select beef was up \$0.06.

Hogs: Yesterday's Close:

Lean hog futures closed higher after the big sell off yesterday. Concerns over U.S. and European economies have evidently reversed, at least today with outside markets higher. Cash hogs traded \$1.25 higher in IA/MN, \$.42 lower in the ECB and \$1.38 higher in the WCB. Pork production is increasing world wide but demand is exceeding supply globally sending buyers to the U.S. increasing U.S. exports. Australia is ramping up their pork production which could directly affect trade with the U.S. best pork customer, China, because of logistics. The last five years hog futures prices have declined after the second week of September. Pork trading is slow with light demand and mostly moderate offerings. The Lean Hog Index was down \$1.74 as of September 2nd. The carcass cutout was up \$1.13 this afternoon. Oct 11 Hogs closed at \$84.850, up \$1.500, Dec 11 Hogs closed at \$82.400, up \$1.150 Feb 12 Hogs closed at \$87.575, up \$2.050

Cotton: Yesterday's Close: Oct 11 Cotton closed at 110.24, up 400 points, Dec 11 Cotton closed at 110.34, up 400 points Dec 12 Cotton closed at 98.73, up 100 points

Cotton futures closed limit higher on the front 6 contracts, climbing above moving averages, supported by the Crop Progress report out Tuesday which showed damages as a result of the recent storms. This was insult to injury for the crop which was already stressed by drought. The National Cotton Reserve Corp of China plans to stockpile cotton to protect farmers after prices fell below \$3,098 a tonne for five consecutive days. The Chinese government will purchase an unlimited amount of cotton at the \$3,098/tonne or 19,800 yuan level once the buying begins. Certificated Stocks in the U.S. were up slightly from the previous day at 16,953 bales.







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